# Funding Gap in Hydropower Projects of Nepal: Does Internal Finance Matter?

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#### **Abstract**

This paper aims to examine the current status of investment and availability of financing to hydro power companies in Nepal. Using pooled cross sectional data of NEPSE listed companies; a regression equation has been estimated to determine the effect of financing constraints on investment decisions of hydro companies. The study results confirm that internal cashflows and leverage are the major determinants of ivestment decisions in Nepalese hydro companies. Moreover, the coefficient of internal cashflow is significantly strong and positive showing its interdependency in financing new investment projects of hydro companies. This relationship strongly supports the financing constraints hypothesis that indicates the capital market frictions as the major obstacle of hydro investment in Nepal. Although the companies have access to banks and foreign capital, still the financing gaps persist and they are highly dependent on their internal cashflows for investment. Additionally, the volatility of cashflows and sales of hydro companies along with their long gestation period pose a significant credit risk to banks and lending institutions that hinder them to provide as much credit as they demand. Besides, the cyclical variations of net worth and collateral values of hydro companies during the tough economic period also resist them to obtain enough finance for further investment. Hence, the government should ensure with appropriate policies, information systems and regulatory mechanism that enable well functioning of capital markets to efficient flows of funds either in the form of equity or debt to boost up the hydropower investment in Nepal.

Keywords: Cashflows, Investment, Leverage, Information asymmetry, financing constraints, hydro companies

#### 1.1 Introduction

Hydropower is considered as the only feasible reliable and sustainable source of energy in Nepal. In various periodic plans over past decades, Government of Nepal has placed a central focus in hydro energy development, since energy is the catalyst of economic development and essence of modern life of people. Hydro power projects by virtue are capital intensive; require advanced technology and huge finance, hence, it is imperative to develop it through the initiation of private, public and government participation. Besides, the foreign investment has also been felt necessary to fill up the gap in energy demand and supply situation. Particularly, the Electricity Act 1992 and Hydro Power Development Policy 2001 focused necessity of private and foreign investment in the country's power project development. Despite all possible measures taken for attracting private and foreign investment in hydro sector, only 2 % of total feasible hydro energy capacity of the country has been utilized till the end of 2017. Although, Nepal has technical capacity of

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45610 MW (as shown in table 1) of hydro power generation, the gross production of hydro energy still remains below of 1000 Mega Watt by the end of 2017.

The history of hydro power generation in Nepal has crossed the century, as her first hydro power plant (500 KW) was established in 1911 AD at Pharping, Kathmandu, by the then prime minister Chandra Shamsher Rana of Nepal. Though the first hydro power plant was initiated to fulfill the electricity need of the family members of ruling class, still after the trajectory of 107 years of power development initiation, 94 percent of urban population and only 61 percent of rural population is said to have the access to electricity in Nepal. (Ministry of Finance, Nepal, 2074). Out of installed hydro power projects of Nepal, only 600 MW of electricity has been generated in dry season resulting a heavy dependency of power supply from neighboring country India, the only supplier of electricity to Nepal that transmits 400 MW per day and she is the sole supplier of petroleum products worth more than \$1 billion per annum making the country in huge trade deficit (10 to 12 times higher import as compared to its total exports to India).

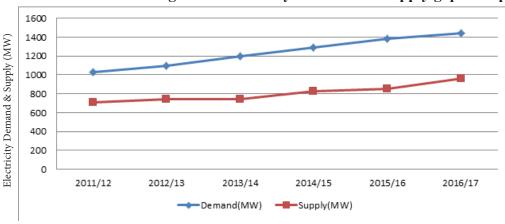


Figure 1- Electricity demand and supply gap in Nepal.

Source – Economic Survey, MOF, Nepal (2074)

The electricity demand in Nepal is growing by 100 to 130 MW annually (Ministry of Finance, Nepal, 2074). Currently, electricity demandis 1444 MW at peak time but country has supply position of hardly 961 MW including the 400 MW power imported from India in dry season, making short supply of electricity to 483MW per day. Meanwhile, the country is in rush of power generation by permitting construction licenses to mega hydro electric projects including *Upper Tamakoshi* (456 MW), *Chamellia* (30 MW), *Budhi Gandaki* (1200 MW), *Upper Karnali* (900 MW) and *Arun Third* (900 MW) among others. The power plant installation cost in Nepal is estimated to be 1.5 to 2 million dollar per Mega Watt depending upon the nature of project and type of geographic sites. The country targets to produce 2000 MW electricity per year to turn out the electricity generation goal of 10000 MW in coming five years as per power development plan of Government of Nepal. For accomplishment of such over ambitious target, the country needs to invest at least 4 billion dollar per year (i.e. 15 % of GDP) in power development projects which is almost impossible to finance from internal capital markets. The country needs to appeal and facilitate global power investors in Nepal to overcome such huge financing gaps in power industry.

Table 1- Theoretcal, Technical and Economical Hydropower Potential of Nepal

	Theoretical Potential in MW			Technical Potential		Economical Potential	
	Major river	Small river		Number	Technical	Number	Economical
Major River Basins	courses having	courses having		of	Potential	of	Potential in
	catchments	catchments	Total	Project	in MW	Project	MW
	areas above	areas 300-		Sites		Sites	
	1000 km <sup>2</sup>	$1000 \ { m km^2}$					
Sapta Koshi	18750	3600	22350	53	11400	40	10860
Sapta Gandaki	17950	2700	20650	18	6660	12	5270
Karnali and Mahakali	32680	3500	36180	34	26570	9	25125
Southern River	3070	1040	4110	9	980	5	878
Country Total	72450	10840	83290	114	45610	66	42133

Source –Shrestha, H.M. (1966)

In the early years of hydro power development of Nepal, financing of power projects came through grants aid by neighboring countries. For example, India's grants were utilized to construct Trishuli (18 MW), Devighat (14.1 MW), Gandak (15 MW) and Surajpura-Kosi (20MW), Chinese assistance for Sunkoshi (10MW) and former USSR for Panauti (2.4 MW). Since 1970, bilateral and multilateral funds were available for hydropower development. The major donor countries in the period were Japan, Norway, Germany and South Korea including Canada, Finland, Denmark, Sweden and USA. The lending agencies were the World Bank, Asian Development Bank (ADB), Japan Bank for Industrial Corporation (JBIC) former Overseas Economic Co-operative Fund (OECF), Saudi Fund for Development, Kuwait Fund and others. Following the adoption of policy of economic liberalization since 1990 AD, hydropower development took a new turn with the private sector entering the arena (MOWR, 2004).

After promulgation of Hydro Electric Act (1992), private investment called independent power producers (IPP) entered into the sectors along with key contributory Nepal Electricity Authority (NEA) which has constructed major hydro power stations including *Kaligandaki-A* (144MW), *Marshyangdi* (69MW), *Kulekhani-1&2* (92MW), *Trishuli* (24MW), *Gandak* (15MW), *Modi Khola* (14.8MW) among others. Publicly held Hydro power companies like Butwal Power Company BPC), Chilime Hydro Power Company (CHPC), Himal Power Limited (HPL) Arun Valley Hydro Power Company Limited (AVHPL), Bhotekoshi Power Company (BKPC) National Hydropower Company Limited (NHCL), Sanima Hydro Power Limited (SHPL) etc emerged as independent power producers in Nepal and developed power projects like Khimti-I (60MW), *Bhotekoshi* (36MW), *Chilime*(20MW) *Jhimruk* (12MW) *Indrawati* (7.5MW), *Aandhikhola* (9.4MW), *Piluwa Khola* (3MW), *Sunkoshi Small* (2.5MW) among others. With the entrance of national and foreign private investors in hydro power sector of Nepal, it has considerably changed the dynamics of hydro industry along with Nepalese capital market in which trading of stocks of hydro power companies constitute a major share of total market capitalization.

Even though, Nepalese capital market has considerably extended enough with abundant of investible funds after liberalization initiatives, the frictions in capital market like information asymmetry, faulty incentive

design, and moral hazards issues still hinder the sufficient flow of capitals to the power development projects. As is evident from the observation of recent Further Public Offering (FPO) by the nation's largest independent power producer (IPP), Butwal Power Company (BPC), a foreign conglomerate faced the disappointing responses by public as compared to other sectors like micro finance, insurance and BFIs. Most of the power projects in Nepal have long gestation period facing the problems in clearance of Environmental Impact Analysis (EIA), conflict in reimbursement of land with local communities of project affected areas including unjustified demands with provocation from political fronts, unreasonable pressure on construction of infrastructures to local community of project site, unanticipated landslides risks posing significant cost, schedule and environmental challenges, along with sediment loads, both a design challenge and environmental challenge for hydropower development throughout the southern slopes of the Himalayas. All of these risks add construction, maintenance and operation cost of these projects making the private investors reluctant to invest in such risky and long gestation ventures. Hence, in a fierce of energy crisis, the Government of Nepal in its incessant attempt to motivating national and foreign private investors in electricity sector has promulgated Electric Act (1992) and Water Resource Act (1992) with the provisions of income tax rebate, premiums price in Power Purchase Agreement (PPA) for dry seasons, NEA's investment and subsidy in transmission line construction among others. Despite the measures taken to boost up the foreign and private entrepreneurs, financing and investment gaps in power sector persist substantially in Nepal.

Theoretically the private investment decisions in hydro power industry could be explained by the expected future profitability or investment opportunities of power generating companies. Amid huge investment opportunities in hydropower sector of Nepal, companies and private investors show delayed response to this fact which places ground to policy makers and researchers for investigating financing frictions associated with capital markets i.e. supply side constraints of investment. In frictionless capital market, the investment should not be constrained by the financing resources as hypothesized by Modigliani & Miller (1958) in their seminal works of capital structure theory. Additionally firm's financing policies should not affect the investment decisions, as the internal and external capitals are perfect substitute to each other in which external investors are fully informed about the aspects of production, technology, process, risks and expected future profitability of the new projects. Alternatively a major theoretical departure in investment literatures stems from the work of Fazzari, Hubbard and Peterson (1988) that stress on low explanatory power of Tobin's Q (proxy for future profitability) in investment equation. They empirically test the role of cashflows and find it prominent to explain investment behavior of firms particularly those operating in informational asymmetric capital markets when uncertainty about growth prospects hinder the external providers of funds to invest in firm's projects and internal funds become insufficient to match the investment demand. In external front, banks and financial institutions are in short of long term capital to wait until the cashflows of the long gestation period projects like hydropower that increase the risk of matching maturity time of short term deposits made by the general public. Additionally banks and financing institutions face credit rationing, quotas and restrictions imposed by central bank to invest enough in huge capital demanding projects like hydro power generation. Confronting these capital constraints issues, hydro companies face

uncertainty in growth prospects, and this uncertainty may be resolved through time as cashflow realizations provide new information. Under such conjectural underpinning, firms with elevated growth uncertainty apparently depend upon their cashflows that contain new information for further investment resulting the firm's investment program spirally sensitive to their internal cashflows. While theoretical argument is well known in investment literatures, its empirical impact on investment cashflow relation has not been analyzed particularly in the context of Nepalese capital market with reference to hydro power sector. Can the link between cashflows and the investment policy of hydro power companies account for observed relationship of financing factors? Do Nepalese power companies face financing constraints in investment of new projects? If so, what is the level of investment cashflows sensitivity of these companies? And after controlling the investment opportunities and leverage effect, do the companies still show the cashflow sensitivity to their investment? This study attempts to answer these questions by analyzing investment cashflows sensitivities of the hydro power companies listed in Nepalese capital market. An equation of firm investment and financing is solved based upon the standard neoclassical investment model with augmented cashflow variable as per the specification proposed by FHP (1988).

## 1.2 Data and Sample

This study adopted the descriptive and analytical research strategy. The main objective of this study is to examine the investment behavior of Nepalese hydro companies and estimate their cashflow coefficients in alternative model specification. For econometric analysis of the relationship among cashflows, investment, and profitability variables, the data should be obtained from the financial reports of the companies. Company annual reports that provide the audited financial statements and information are the most reliable and valid information for the given study purpose. Hence, financial statements are taken out from the sample companies listed in Nepal Stock Exchange limited.

Four sample companies were chosen out of all independent power producers (IPP) engaged in hydro power development in Nepal. These sample companies constituted the majority of total listed hydropower companies in Nepal Stock Exchange (NEPSE) limited. Four out of six listed companies were taken as sample that constitutes 66.67% of population. However, there were seventy hydro projects by Independent Power Producers (IPPs) generating 483 MW of hydro electricity by 2017AD. (see annex-A) Considering the availability of required data and annual reports of company, the sample chosen for study purpose are; Butwal Power Company (BPC), Chilime Hydro Power Limited (CHPL), Arun Valley Hydro Power Limited (AVHPL) and National Hydro Power Limited (NHPL).

The companies chosen for study and other relevant information about the sample firms has been presented in Table (2). The table depicts that the sample companies have pipelines of huge investment in hydro projects. At least each of the companies is noticed investing in construction and operation of hydro projects either directly or indirectly through joint venture initiation.

**Table 2- List of sample companies** 

Sample	Period covered	Electricity Produced	Ongoing projects	Gross investment proposed	Financing partners
BPCL (1965)	2000-20016 (N=18)	Tinau Hydro 1MW Adhikhola-9.4MW Jhimruk -12MW	Khudi -4MW, Nyadi -30MW KabeliA-37.6MW,Lower Manang Marsyangdi -100 MW Khimti - JV with HPL- 60 MW Chino Khola -8.5 MW	Rs 70 Billion (approx.)	IFC, World Bank,NBL, IBL, HBL,SBL, CBL, NIC Asia
AVHPL (1997)	2008-2016 (N=9)	Piluwa Khola -3 MW Ridhi Khola -2.4 MW	Kabeli B1 -25 MW, Kabeli B1 cascade Project -9.94 MW, Iwa Khola -9.9 MW, Upper Khimti & khimti Talarace-19MW (JV), Trishuli -75 MW (JV)	(calculated at current	Kathmandu
CHPL (1996)  NHPL (1996)	2004-2016 (N=13) 2003-2016 (N=13)	Chilime Hydro -22.1MW  Indrabati hydro (7.5 MW)	Rasuwagadhi -111MW Middle Bhotekoshi -102MW Sanjhen Upper -14.8 MW Sanjen Hydro -42.5 MW Lower Ikhuwa Hydro -14.15 MW	RS 33.2 Billion Rs 2.48 billion	Staff Provident Fund Nabil bank consortium Loan

Source- Company Annual Report (2073/2074)

Study period ranged from 2000 to 2016 AD covering 16 years of balance sheet data for four sample companies but all the observations could not be obtained from each company so the data set constitute unbalanced panel of 64 observations of investment, cashflows, leverage, sales, profitability etc of financial variables. The description of study variables continues in next section.

#### 1.3. Methods of Analysis

Standard neoclassical model of investment as developed by Fazzari, Hubbard and Peterson (1988) served as the basic model for this study. The regression specification for examining the investment cashflows sensitivities in asymmetric information framework is obtained using the equation (1) as follows;

$$(I/K)_{it} = \beta_0 + \beta_1 (X/K)_{it} + \beta_2 (CF/K)_{it} + \epsilon_{it} \dots (1)$$

Where  $I_{it}$  represents net investment in fixed assets for firm i during period t; and it is the dependent variable in given regression equation. It is obtained as the first difference of tangible fixed assets plus depreciation in present study. X represents a vector of variables, possibly including lagged values, that have been emphasized as determinants of investment from a variety of theoretical perspectives;  $\mathcal{E}_i$  is an error term. Investment opportunity (X) in equation (1) is an important explanatory variable. Theoretically marginal Q could be used for the approximation of present and expected future investment opportunities. Since marginal Q is unobservable, many investment studies for industrialized countries use average Q as a proxy. However in order to be able to calculate average Q, the country concerned should have a well-developed stock market.

In Nepal this is still not the case, and only a limited number of hydropower companies are listed and do not have their stock trading regularly. In this study, therefore difference in sales scaled by net fixed assets is used as a proxy for the investment opportunities of the sample firm. This proxy is also used in other studies in transition economies (see e.g.; Lensink and Sterken, 1998, Budina et al, 2004,) and more often it outperforms Tobin's Q (Fazzari et al.1988). Similarly (Abel, 1986), (Gilchrist & Himmelberg, 1995) have proposed Marginal Profitability of Capital (MPK) as a proxy for investment opportunity. Gilchrist & Himmelberg (1995) suggest using Sales to Capital(S/K) ratio for approximation of expected marginal profitability of capital (MPK). By applying envelope theorem, they develop MPK as below;

$$MPK = = \theta(S/K)...$$
 (2)

Where  $\theta$ =(1+n<sup>-1</sup>) $\alpha_k$ , n=( $\partial y/\partial p$ )p/y<-1 is the firm level price elasticity of demand, $\alpha_k$  is the capital share of output from the Cobb-Douglas specification, and S= $\rho/\gamma$  is the firm's sales. Equation (2) shows that, up to a scale parameter, the ratio of sales to capital measures the marginal profitability of fixed capital (MPK). The liquidity coefficient ' $\beta_2$ ' depends on the firm's internal cashflow to capital ratio (CF/K); it represents the potential sensitivity of investment to fluctuations in available internal finance- after investment opportunities are controlled. The liquidity variables are assumed to be uncorrelated with investment opportunities. A positive and significant coefficient of the liquidity variable is thought to indicate that cashflow constraints matter to the extent that investment is sensitive to fluctuations in internal finance but in case of perfect capital market the cashflow coefficient would be insignificantly different from zero. All variables are divided by the beginning of period capital stock 'K'. Operating cash flow is used as a proxy for the liquidity variable in equation (1).

The baseline regression equation to be estimated in this study has therefore been specified as under;

$$(I/K)_{it} = \beta_0 + \beta_1 (S/K)_{it} + \beta_2 (CF/K)_{it} + \beta_3 (Lev_{it}) + \epsilon_{it}$$
 (3)

Where, the dependent variable I/K have been specified as the investment in fixed assets scaled by its capital stock at the beginning of the period. The independent variables for the study are specified as;

- a) S/K = Sales scaled by net fixed assets at beginning of the period. (Gilchrist & Himmelberg, 1995) (Abel, 1986)etc
- b) CF/K = Current period Cash flow to the firm as measured by net income plus depreciation during the year scaled by beginning of period value of net fixed assets. The Cash flows variable in empirical investment studies using micro data (Kaplan and Zingales, 1997; Baker, Stein and Wurgle, 2003) has often defined as income plus depreciation and amortization. The rationale behind adding depreciation and amortization back to the bottom line is that these are non-cash expenses.
- c) Lev= Leverage or Debt Assets ratio is the measure taken to test the robustness of cashflow coefficient in specification of investment equation. It is another explanatory variable that checks the stability of cashflows measure in our investment equation. Adding the leverage in cashflow investment equation

in empirical investment studies of imperfect market has long traditions for example; (Cleary, 1999) (Fazzari, Hubbard, & Peterson, 1988) etc.

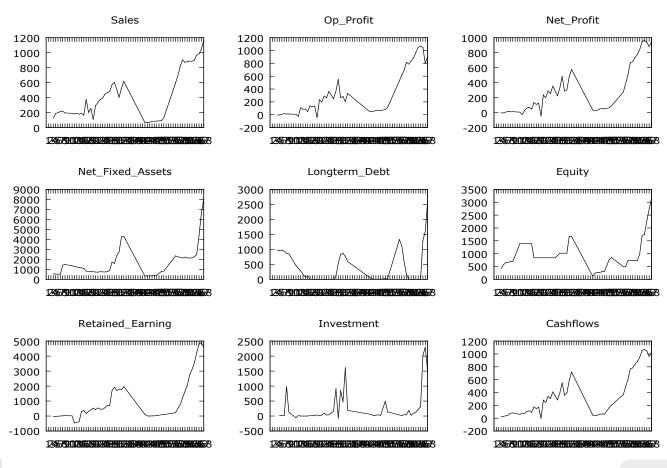
 $\mathcal{E}_{i}$  = Error term.

For analysis of data and estimation of various regression specifications including Fixed Effect, random Effect and Dynamic Investment Model Gretl statistical software was used. Gretl statistical package is more efficient and easier to test the normality of data and prescribe the endogenity problems in model specification in regression analysis.

## 1.4 Analysis and Study Results

The study of firm specific endogenous shocks to firm's investment decisions is central to corporate finance literatures. Sales, profitability, cashflows, equity and leverage are the major explanatory variables for investment decisions of companies operating in imperfect market. Many investment literatures including (Bernanke, Gertler, & Gilchrist, 1996; Gilchrist & Himmelberg, 1995; Hoshi, Kashyap, & Scharfstein, 1991) etc emphasized the volatility of sales and cashflow variables and examined the impact of such uncertainty on investment demand of the firms.

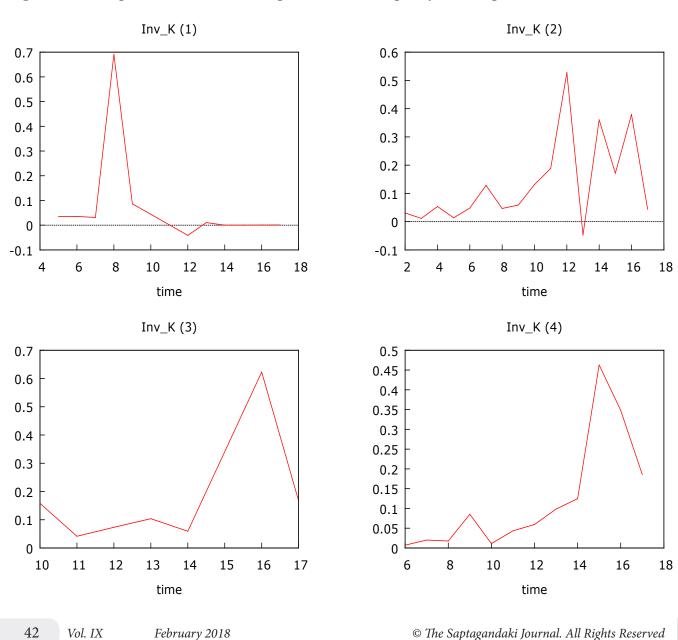
Figure 1- Cyclical variations of study variables over the period 2000-2016 AD



Business cycles and its countercyclical shocks to the firm's networth are also the well documented facts in firm's growth and investment program. (Abel, 1986). But little empirical knowledge is obtained about the relationship of investment and cyclical variations of cashflows, sales, profitability etc of the hydropower companies.

Figure 1 presents the time specific variations of study variables for sample companies. The X-axis denotes the time period in year and Y-axis is for variable specific fluctuations expressed in million of Rupees. It is interesting enough to observe the relationship between investment and leverage of sample companies which co-proceed with similar path in up and down movements but investment frontier is too sharp while leverage curve too fat and takes sluggish turn around in its movement.

Figure 2- Firm specific investment to capital ratio of sample hydro companies



As noticed in figure 1, the investment path of sample companies took over four major leaps during the interval of study period. But cashflows variables show constant upward movement till the middle of study period which then dumps down for a while and gets again recovery to peak at the subsequent periods. Sales, net fixed assets, operating profit and retained earnings of the sample firms show the similar pattern. One clear implication from the table could be observed that the volatility of study variables extrapolate the trajectory of investment and growth of hydro power industry of Nepal.

The firm specific investment to capital ratio is presented in figure 2 which depicts that companies have investment ratio ranging up to 70 % of its capital stock. It also depicts the hydro companies having investment ratio higher during the decade after 2010 AD. Sample companies have substantial investment growth after 2010 AD except the case of National Hydro Power Company.

**Table 4- Summary statistics of study variables** 

(Rs in Million and ratios in times)

	Variables	Mean	Median	S.D.	Min	Max
Oper- ating	Sales (Rs)	430.	355.	320.	66.1	1163
	Operating Profit (Rs)	324.	201.	345.	-44.9	11170
a o	Net Profit (Rs)	296.	211.	316.	-44.9	965
.a	Shareholder Equity (Rs)	981.	839.	599.	120.	3134
ce & ing	Long-term Debt (Rs)	392.	80.4	552.	0.00	2570
Finance & Investing	Net Fixed Assets (K) (Rs)	1657.	1163	1152	308.	8019
	Investment (I) (Rs)	289.	41.9	552.	-75.1	2300
	I/K ratio	0.124	0.056	0.172	-0.047	0.691
	ROA ratio	0.137	0.131	0.0687	-0.033	0.300
Major ratios	NP Margin ratio	0.527	0.580	0.336	-0.416	1.05
	Leverage ratio	0.217	0.068	0.382	0.00	1.49
	Cashflows/K ratio	0.218	0.170	0.142	-0.003	0.558
	Sales/K ratio	0.293	0.243	0.141	0.118	0.609

Table 4 presents the summary statistics of sample firms. Annual electricity sales of sample firms range from Rs 66.1 million to Rs 1163 million with its average value of Rs 430 million. Average investment by companies in study period is noticed Rs 289 million per year (this amount has feasibility of installing approximately 2 MW of hydro electricity plant at current prices). The average capital stocks of sample companies is Rs 1657 million but it ranges from Rs 308 million to Rs 8.019 billion for smallest to largest company. Similarly companies' have average long term debt of Rs 392 million which is 1/3<sup>rd</sup> as compared to their shareholders equity .The table 4 also presented the summary statistics of financial ratios of major study variables. The electricity sales, cashflows, profitability, leverage and investment are the main variables for the study. Sales to capital stock ratio are the proxy for investment opportunities or expected profitability

of the companies. Alternatively it is the measure of efficiency of fixed capital that translates into the sales revenues. The average sales to capital ratio for sample companies are 29.3% and its median value is also 24.3% with 14.1% standard deviation. It shows that almost all companies over the study period have uniformity in their efficiency of utilization of fixed capital since the deviation among the companies over the period is very minimal. Return on Assets and Net Profit Margin are the ratios that measure profitability in term of Assets and sales volume. The average return on assets for the companies is 13.7 and 13.1 percent both in mean and median values. Similarly the net profit margin for sample companies is more than 50 percent both in mean and median statistics that is encouraging for further investment. Cashflows to capital ratio is the measure for internal financing capacity of the companies. It is considered the main stimuli for investment in imperfect capital market. Due to low cost and freedom of management to utilize it flexibly, most of the companies encourage deploying their internal funds to finance their investment. The mean cashflow to capital ratio is 21.8 percent as compared to its median value 17 percent only. Additionally the average investment to capital ratio for sample companies is 12.4 percent and median value is 5.6 percent only. It shows that the Nepalese hydro companies utilize about 50 percent of their internal cashflows to finance their fixed investment.

## 1.5 Regression results

The diagnostic test for choosing appropriate model estimation i.e. random effect Vs fixed effect model has been considered as the most important process before the regression analysis. The *Gretl* software allows the diagnostic test of model with following procedures for Hausman Test.

The Hausman test probes the consistency of the GLS estimates. The null hypothesis is that these estimates are consistent—that is, that the requirement of orthogonality of the vi and the Xi is satisfied. The test is based on a measure, H, of the "distance" between the fixed-effects and random effects estimates, constructed such that under the null it follows the X² distribution with degrees of freedom equal to the number of time-varying regressors in the matrix X. If the value of H is "large" this suggests that the random effects estimator is not consistent and the fixed-effects model is preferable. The procedure for calculating H is given by;

- Treat the random-effects model as the restricted model, and record its sum of squared residuals as SSRr.
- Estimate via OLS an unrestricted model in which the dependent variable is quasidemeaned y and the regressors include both quasi-demeaned X (as in the RE model) and the de-meaned variants of all the time-varying variables (i.e. the fixed-effects regressors); record the sum of squared residuals from this model as SSRu.
- Compute H =n(SSRr SSRu.) /SSRu, where n is the total number of observations used.
   On this variant H cannot be negative, since adding additional regressors to the RE model cannot raise the SSR.
- By default *Gretl* computes the Hausman test via the regression method (Correl & Luchheti, 2017)

The result of model diagnostic test has been presented in table 5. The table 5 indicates that the Pooled OLS estimation and Random effect estimation are inadequate for estimating the regression values. As shown in first part of the table the p-value is 0.6851 which is more than 5% level and it rejects the null hypothesis that the pooled OLS model is adequate in favor of the fixed effect model. Similarly the Hausman Test statistics has been calculated in second part of table 5.

## **Table 5 Model Diagnostics test results**

(using n = 4 cross-sectional units)

## Fixed effects estimator allows for differing intercepts by cross-sectional unit

	coefficient	std. error	t-ratio	p-value
const	0.173222	0.0600993	2.882	0.0065 ***
Cashflows/Kt_1	0.682539	0.250875	2.721	0.0098 ***
Sales/K	-0.710754	0.209293	-3.396	0.0016 ***

Residual variance: 0.778071/(44 - 6) = 0.0204756

#### Joint significance of differing group means:

F(3, 38) = 0.499095 with p-value 0.685137

(A low p-value counts against the null hypothesis that the pooled OLS model is adequate, in favor of the fixed effects alternative.)

Random effects estimator allows for a unit-specific component to the error term

	Coefficient	std. error	t-ratio	p-value	
Const	0.174096	0.0500010	3.482	0.0012	***
Cashflows/Kt_1	0.588829	0.192287	3.062	0.0039	***
Sales/K	-0.642242	0.197627	-3.250	0.0023	***

Hausman test statistic:

H = 1.66763 with p-value = prob(chi-square(2) > 1.66763) = 0.434389

(A low p-value counts against the null hypothesis that the random effects model is consistent, in favor of the fixed effects model.)

The null hypothesis is that the Random Effect Model is consistent, in favor of the Fixed Effect Model. But the P-Statistics in this test shows the value higher than 0.05 with chi-square (2) value 1.6676 suggest rejecting the null hypothesis. Consequently Fixed Effect Model has been considered as consistent and adequate predictor for the hypothesized relationship of cashflows- investment sensitivity of Nepalese hydro power companies. The regression results for fixed effect model are presented in table 6.

**Table 6: Cashflow effect on investment (Fixed-effects, using 44 observations)** 

Included 4 cross-sectional units

Time-series length: minimum 6, maximum 16

Dependent variable: Inv/K

	Coefficient	Std. Error	t-ratio	p-value	
Const	0.142703	0.0583375	2.446	0.0193	**
Cashflows/K	0.921764	0.258482	3.566	0.0010	***
Sales/K	-0.917057	0.216796	-4.230	0.0001	***
Leverage	0.198560	0.0849864	2.336	0.0250	**

Mean dependent var.	0.115982
Sum squared residual	0.678040
LSDV R-squared	0.352710
LSDV F(6, 37)	3.360228
Log-likelihood	29.36697
Schwarz criterion	-32.24461
Rho	-0.206401

S.D. dependent var.	0.156079
S.E. of regression	0.135371
Within R-squared	0.343682
P-value(F)	0.009593
Akaike criterion	-44.73394
Hannan-Quinn	-40.10230
Durbin-Watson	2.306522

Joint test on named regressors -

Test statistic: F(3, 37) = 6.45838

With p-value = P(F(3, 37) > 6.45838) = 0.00125689

The first part of the Table (6) has presented the coefficient of cashflows, leverage and sales as the hypothesized predictors of the given investment model. The leverage has been added to investment equation to measure the stability of cashflow coefficient in the given specification. It confirms the robustness of liquidity variable in explaining investment behavior of firms. As per the priori expectation, cashflows and leverage have significant impact on investment decisions of hydro companies. The cashflow coefficient is positively larger and significant at 1 % level. It indicates that the investment decision of hydro companies has been constrained by the capital market frictions. The larger and positive cashflow coefficient indicates the severity of information or moral hazards problem in capital market.

Test for differing group intercepts has been performed for fixed effect model. The null hypothesis was that the groups have a common intercept. The result of the test statistic is F(3, 37) = 6.4583 with p-value = P(F(3, 37) > 6.4583) = 0.001256. The significance p-value of F(3, 37) test statistic indicates that the groups have a differing group intercepts. Meaning that fixed effect model is suggested for the data set.

## Table 7: Cashflow Effect on Investment using lagged investment as predictor

Included 4 cross-sectional units

Time-series length: minimum 5, maximum 15

Dependent variable: Inv/K

	Coefficient	Std. Error	t-ratio	p-value	
Const	0.168156	0.0738552	2.277	0.0296	**
Cashflows/K <sub>t 1</sub>	0.885587	0.278236	3.183	0.0032	***
Sales/K	-0.948033	0.243520	-3.893	0.0005	***
Leverage	0.234944	0.101765	2.309	0.0276	**
Inv/K <sub>t 1</sub>	-0.0568641	0.140443	-0.4049	0.6883	

Mean dependent var.	0.121821
Sum squared resid.	0.645433
LSDV R-squared	0.366355
LSDV F(7, 32)	2.643067
Log-likelihood	25.77673
Schwarz criterion	-22.04242
Rho	-0.160197

S.D. dependent var.	0.161611
S.E. of regression	0.142020
Within R-squared	0.354559
P-value(F)	0.028277
Akaike criterion	-35.55346
Hannan-Quinn	-30.66829
Durbin-Watson	2.155715

Joint test on named regressors -

Test statistic: F(4, 32) = 4.39463

With p-value = P(F(4, 32) > 4.39463) = 0.00605372

Test for normality of residual -

Null hypothesis: error is normally distributed

Test statistic: Chi-square(2) = 21.9894

With p-value = 1.67904e-005

Distribution free Wald test for heteroskedasticity -

Null hypothesis: the units have a common error variance

Asymptotic test statistic: Chi-square(4) = 5751.84

With p-value = 0

Table 7 presents the results from equation (3) that includes the lagged investment variable to examine its effect on firm investment decisions besides the leverage. When lagged investment variable included in the set of expounding variables, the explanatory power of regression model improved more. The results from the fixed effect model indicate that the value of R<sup>2</sup> and adjusted R<sup>2</sup> are 0.3663 and 0.3545 respectively. The overall explanatory power of the regression model looks good with R<sup>2</sup> of 0.3663. The result implies that about 36.63% change in investment rate is explained by the variations in explanatory variables, denoting that the regression has good fit and is reliable. In the model, F statistics is 4.3946 and its p-value (F Sig.) is

0.006, which signify that the model is fairly fitted well statistically. Because, the F-statistic, a measure of the overall significance of the regression, shows that the explanatory variables employed are significant at the 1% level, which is supported by low standard error of regression equation signifying minimized sum of squared error.

The distribution free Wald test for heteroskedasticity has been performed fixed effect model. The null hypothesis was that the units have common error variances. Asymptotic test statistic: Chi-square (4) = 5751.84, with p-value =0.000 indicates that there is no heteroskedasticity because null hypothesis is accepted. Likely, Durbin-Watson statistic =2.1557 with p-value = 0.002827 indicates that there is no autocorrelation problem in the data set. Test for normality of residuals has been performed for fixed effect model. The null hypothesis was that the errors are normally distributed. The result of the test statistic is Chi-square (2) = 21.9894 with p-value = 0.0000. The significance p-value of test statistic indicates that the errors are normally distributed. Meaning that fixed effect model is good fit for the data set.

The empirical finding of the fixed effect model suggests that there is positive and statistically significant relationship between fixed investment spending and internal cashflows of hydro power companies of Nepal. The cashflow variable is found statistically significant with same direction of relationship with investment variable using fixed effects model. The result is as expected and consistent with (Fazzari, Hubbard, & Peterson, 1988; Hoshi, Kashyap, & Scharfstein, 1991; Hu & Schiantarelli, 1998) where they have found that investment decisions of financially constrained firms are more sensitive to their internal cashflows since their inability or reluctances to go external capital markets to obtain as much funds as they need for investment. Moreover, the result is justified as on the reason that leverage coefficient are positive but smaller significantly smaller than the cashflow coefficient in explaining investment decisions of Nepalese firms.

Sales to Capital ratio (Sales/K) are found significantly negatively associated with investment decision using fixed effect model. The result is significant at 1% level of significance. The result indicates that hydropower companies do increase investment even in decrease of their sales in Nepalese context. This result is contrary to priori expectation and is also inconsistent to (Hoshi, Kashyap, & Scharfstein, 1991; Fazzari, Hubbard, & Peterson, 1988) where they found positive association between investment and sales as the proxy for future expected profitability. The possible reason of such contrary result could be justified on ground that Nepalese hydropower companies do make contract with NEA to sell their electricity at an agreed price with PPA prior to project installation phase and volume of electricity sales determined accordingly. Leverage is found positively associated with investment decisions of Nepalese hydro companies. The leverage coefficient is significant at 5% level of significance. It indicates that Nepalese hydro companies with access to bank or financial institutions should have higher investment ratio than the companies without leverage access. Moreover, with the inclusion of leverage ratio in investment model, the cashflow variable shows the stable and consistent implication on investment. It supports the prior studies of (Cleary, 1999; Pradhan & Kurmi, 2004; Subedi, 2008) among others.

#### 1.6 Conclusion

This study examined the determinants of fixed investment decisions of Nepalese hydro companies listed in the Nepal Stock Exchange. The descriptive and causal comparative research designs have been adopted for the study. The pooled OLS, fixed effect and random effect model have been used to examine the determinants of investment policy of hydro companies. The panel data of 4 hydro companies over the period of 2000 to 2016 have been collected from the annual reports of the companies in sample. The dependent variable used in the study is investment to capital ratio and independent variables are: sales to capital ratio, cashflows to capital ratio, leverage, and lagged investment.

The estimated regression models reveal that cashflows to capital ratio has positive and statistically significant impact on hydro investment decisions. Leverage is found significantly positively associated with investment decision. However, sales to capital ratio and lagged investment seem negative in explaining the variation of investment. Eventually, this study concludes that the major determinants of hydro companies' investment decisions are internal cashflows, and leverage or loan from the banks and financial institutions in Nepalese context.

This study offers the following recommendations based on the findings from the empirical analysis. *Firstly*, Nepalese hydro companies have nominal levels of investment which can pose a significant impediment to fulfill the demand of hydropower development in Nepal. Moreover, the hydro companies show their interdependency to their internal cashflows for financing their new investment projects. This relationship strongly supports the financing constraints hypothesis that indicates the capital market frictions as the major obstacle of hydro investment in Nepal. Although the companies have access to banks and foreign capital, still the financing gaps persist and they highly depend on their own cashflows for investment. Hence, the government should ensure with appropriate policies, procedures, information systems and regulatory mechanism that enable well functioning of capital markets to efficient flows of funds either in the form of equity or debt to the hydropower investment projects of Nepal.

Finally, the volatility of cashflows and sales of hydro companies along with their long gestation period pose a significant credit risk to banks and lending institutions that hinder them to provide as much credit as they demand. Moreover, the cyclical variations in net worth and collateral values of hydro companies during the tough economic period also resist them to obtain enough finance for further investment. Consequently, it is highly worth mentioning to develop the hedging mechanism in hydro investment for mitigating the default risk associated with variations in cashflows and reductions in collateral values during the downturn of economic activities. When hedging mechanism works, it would permit the extension of debt capacity of hydro companies enabling them to boost up the huge investment for generation of energy as per the power demand of nation.

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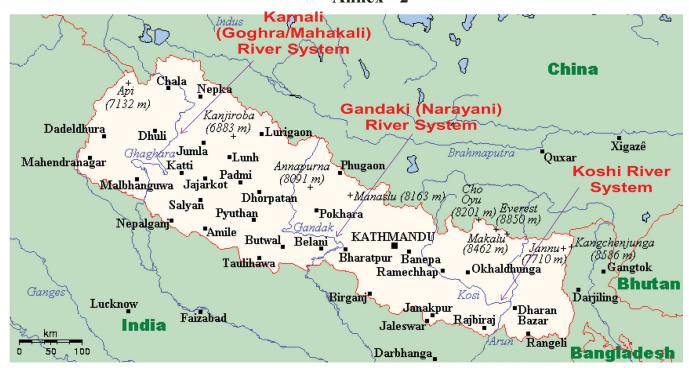
Annex - 1
IPPs' Hydro Power Projects (Operation)

	IPPs' Hydro Power Projects (Operation)						
S.N.	Developer	Projects	Location	Capacity (kW)	PPA Date	Commercial Operation Date	
1	Himal Power Ltd.	Khimti Khola	Dolkha	60000	2052.10.01	2057.03.27	
2	Bhotekoshi Power Company Ltd.	Bhotekoshi Khola	Sindhupalchowk	45000	2053.04.06	2057.10.11	
3	Syange Electricity Company Limited	Syange Khola	Lamjung	183	2058.10.03	2058.10.10	
4	National Hydro Power Company Ltd.	Indrawati - III	Sindhupalchowk	7500	2054.08.15	2059.06.21	
5	Chilime Hydro Power Company Ltd.	Chilime	Rasuwa	22100	2054.03.11	2060.05.08	
6	Butwal Power Company Ltd.	Jhimruk Khola	Pyuthan	12000	2058.03.29	1994	
7	Butwal Power Company Ltd.	Andhi Khola	Syangza	9400	2058.03.29	2071.12.22	
8	Arun Valley Hydropower Development Co. (P.) Ltd.	Piluwa Khola Small	Sankhuwasabha	3000	2056.10.09	2060.06.01	
9	Rairang Hydro Power Development Co. (P) Ltd.	Rairang Khola	Dhading	500	2059.08.27	2061.08.01	
10	Sanima Hydropower (Pvt.) Ltd.	Sunkoshi Small	Sindhupalchok	2500	2058.07.28	2061.12.11	
11	Alliance Power Nepal Pvt.Ltd.	Chaku Khola	Sindhupalchok	3000	2056.11.03	2062.03.01	
12	Khudi Hydropower Ltd.	Khudi Khola	Lamjung	4000	2058.03.04	2063.09.15	
13	Unique Hydel Co. Pvt.Ltd.	Baramchi Khola	Sindhupalchowk	4200	2058.12.14	2063.09.27	
14	Thoppal Khola Hydro Power Co. Pvt. Ltd.	Thoppal Khola	Dhading	1650	2059.11.23	2064.07.13	
15	Gautam Buddha Hydropower (Pvt.) Ltd.	Sisne Khola Small	Palpa	750	2061.04.29	2064.06.01	
16	Kathmandu Small Hydropower Systems Pvt. Ltd.	Sali Nadi	Kathmandu	250	2062.04.24	2064.08.01	
17	Khoranga Khola Hydropower Dev. Co. Pvt. Ltd.	Pheme Khola	Panchtar	995	2057.12.31	2064.08.05	
18	Unified Hydropower (P.) Ltd.	Pati Khola Small	Parbat	996	2062.10.28	2065.10.27	
19	Task Hydropower Company (P.) Ltd.	Seti-II	Kaski	979	2063.06.08	2065.11.14	
20	Ridi Hydropower Development Co. (P.) Ltd.	Ridi Khola	Gulmi	2400	2063.05.08	2066.07.10	
21	Centre for Power Dev. And Services (P.) Ltd.	Upper Hadi Khola	Sindhupalchowk	991	2064.04.07	2066.07.22	
22	Gandaki Hydro Power Co. Pvt. Ltd.	Mardi Khola	Kaski	4800	2060.07.07	2066.10.08	
23	Himal Dolkha Hydropower Company Ltd.	Mai Khola	Ilam	4500	2063.11.19	2067.10.14	
24	Baneswor Hydropower Pvt. Ltd.	Lower Piluwa Small	Sankhuwasabha	990	2064.07.21	2068.04.01	
25	Barun Hydropower Development Co. (P.) Ltd.	Hewa Khola	Sankhuwasabha	4455	2061.04.02	2068.04.17	
26	Bhagawati Hydropower Development Co. (P.) Ltd.	Bijayapur-1	Kaski	4410	2066.03.30	2069.05.04	
27	Kathmandu Upatyaka Khanepani bewasthapan Board	Solar	Lalitpur	680.4	2069.06.12	2069.07.15	
28	Nyadi Group (P.) Ltd.	Siuri Khola	Lamjung	4950	2064.04.17	2069.07.30	
29	United Modi Hydropwer Pvt. Ltd.	Lower Modi 1	Parbat	10000	2065.10.20	2069.08.10	
30	Synergy Power Development (P.) Ltd.	Sipring Khola	Dolkha	9658	2065.10.20	2069.10.03	
31	Laughing Buddha Power Nepal (P.) Ltd.	Middle Chaku	Sindhupalchowk	1800	2066.11.03	2069.11.15	
32	Aadishakti Power Dev. Company (P.) Ltd.	Tadi Khola (Thaprek)	Nuwakot	5000	2061.12.15	2069.12.14	
33	Ankhu Khola Jal Bidhyut Co. (P.) Ltd.	Ankhu Khola - 1	Dhading	8400	2066.02.22	2070.05.05	
34	Nepal Hydro Developer Pvt. Ltd.	Charanawati Khola	Dolakha	3520	2067.01.13	2070.02.24	
35	Laughing Buddha Power Nepal Pvt. Ltd.	Lower Chaku Khola	Sindhupalchowk	1800	2063.07.02	2070.04.24	
36	Bhairabkunda Hydropower Pvt. Ltd.	Bhairab Kunda	Sindhupalchowk	3000	2065.08.02	2071.02.22	
37	Radhi Bidyut Company Ltd.	Radhi Khola	Lamjung	4400	2066.10.18	2071.02.31	
38	Pashupati Environmental Eng. Power Co. Pvt. Ltd.	Chhote Khola	Gorkha	993	2067.11.09	2071.03.09	
39	Mailung Khola Hydro Power Company (P.) Ltd.	Mailung Khola	Rasuwa	5000	2058.04.09	2071.03.19	
40	Joshi Hydropower Development Company Limited	Upper Puwa -1	Illam	3000	2066.01.23	2071.10.01	
41	Sanima Mai Hydropower Limited	Mai Khola	Ilam	22000	2067.01.08	2071.10.14	
42	Bojini Company Private Limited	Jiri Khola Small	Dolkha	2200	2065.10.23	2071.11.01	
43	Ruru Hydropower Project (P) Ltd.	Upper Hugdi Khola	Gulmi	5000	2066.04.04	2071.12.09	
44	Prime Hydropower Co. Pvt. Ltd.	Belkhu	Dhading	518	2064.04.04	2071.12.30	
45	Api Power Company Pvt. Ltd.	Naugadh gad Khola	Darchula	8500	2067.01.19	2072.05.02	
46	Kutheli Bukhari Small Hydropower (P).Ltd	Suspa Bukhari	Dolakha	998	2069.04.32	2072.06.03	
47	Sanima Mai Hydropower Ltd.	Mai Cascade	Ilam	7000	2069.10.12	2072.10.29	

48	Chhyangdi Hydropower Limited	Chhandi	Lamjung	2000	2068.12.23	2072.12.13
49	Panchakanya Mai Hydropower Ltd. (Previously Mai Valley and prior to that East Nepal)	Upper Mai Khola	Ilam	9980	2061.12.19	2073.03.09
50	Sayapatri Hydropower Private Limited	Daram Khola A	Baglung	2500	2068.12.19	2073.03.12
51	Electro-com and Research Centre Pvt. Ltd.	Jhyadi Khola	Sindhupalchowk	2000	2067.01.30	2073.05.31
52	Khani Khola Hydropower Company Pvt. Ltd.	Tungun-Thosne	Lalitpur	4360	2069.04.05	2073.07.09
53	Daraudi Kalika Hydro Pvt. Ltd.	Daraudi Khola A	Gorkha	6000	2068.05.19	2073.08.13
54	Khani Khola Hydropower Company Pvt. Ltd.	Khani Khola	Lalitpur	2000	2069.04.05	2073.08.20
55	Sapsu Kalika Hydropower Co. Pvt. Ltd.	Miya Khola	Khotang	996	2069.08.10	2073.09.03
56	Sinohydro-Sagarmatha Power Company (P) Ltd.	Upper Marsyangdi "A"	Lamjung	50000	2067.09.14	2073.09.17
57	Madi Power Pvt. Ltd.	Upper Madi	Kaski	25000	2066.05.21	2073.09.25
58	Panchthar Power Company Pvt. Ltd.	Hewa Khola A	Panchthar	14900	2068.05.30	2073.10.22
59	Sanvi Energy pvt. Ltd.	Jogmai	llam	7600	2069.08.07	2074.01.18
60	Bhugol Energy Dev Compay (P). Ltd	Dwari Khola	Dailekha	3750	2069.12.30	2074.1.23
61	Mai Valley Hydropower Private Limited	Upper Mai C	Ilam	5100	2068.12.23	2074.04.09
62	Dronanchal Hydropower Co.Pvt.Ltd	Dhunge-Jiri	Dolakha	600	2068.09.25	2074.06.01
63	Dibyaswari Hydropower Limited	Sabha Khola	Sankhuwasabha	4000	2068.11.17	2074.06.02
64	Puwa Khola-1 Hydropower P. Ltd.	Puwa Khola -1	llam	4000	2070.10.09	2074.06.23
65	Shibani Hydropower Co. Pvt. Ltd.	Phawa Khola	Taplejung	4950	2063.12.01	2074.07.14
66	Mount Kailash Energy Pvt. Ltd.	Thapa Khola	Myagdi	13600	2067.10.11	2074.08.22
67	Mandakini Hydropower Limited	Sardi Khola	Kaski	4000	2068.11.11	2074.08.23
68	Garjang Upatyaka Hydropower (P.) Ltd.	Chake Khola	Ramechhap	2830	2065.11.06	2074.08.28
69	Union Hydropower Pvt Ltd.	Midim Karapu	Lamjung	3000	2069.10.28	2074.10.15
70	Syauri Bhumey Microhydro Project	Syauri Bhumey	Nuwakot	23	2072.11.16	2074.10.18
			TOTAL	483,155.40		

Source: Annual Report of Nepal Electricity Authority (2017)

## Annex - 2



Source: Wekipedia, accessed on 12 November 2016 from https://en.wikipedia.org/wiki/Geography of Nepal